

Training & Consulting Group  
offers a unique blend of Training and Consulting  
Solutions which produce High Impact Results



***Training & Consulting Group***

## About TCG

**Vision** : To be the most preferred organization in Training and Consulting by consistent and superior performance

**Mission** : Facilitate client success by improving effectiveness of Organization's human resources

TCG Started in 2005 at Hyderabad as a partnership between:

**Dr. Amitabh Chandra :**

A thought leader with strong value systems  
M.sc in Physics, IIT(Delhi) and a Ph.d from Cornell University, USA  
30+years of experience in Telecom, IT and ITES companies  
Lead Coach and Mentor on Leadership

**Rakesh Kumar Singh:**

A dynamic leader with an expertise in Market Strategies  
B.Tech, followed by an MBA, pursuing a Ph.d program  
25+years of experience in Sales & Business Development in  
Consumer Durables, Automotive, Telecom Industries  
Master Trainer of several of TCG's Flagship Programs

**Monica Reddy:**

An HR Strategist and Performance enabler  
PGDM(IRPM), followed by PGDM(HR) from SCMHRD  
14+years of experience in Manufacturing, IT, ITES and World class B-School  
Master Trainer on HR Skills and a Leads HR Consulting Interventions

**Our Consultant Board of  
Industry Experts & Academics**

Mr. Sajive Kanwar  
President, Oxygen Prepaid Services

Mr. Rajiv Sanghvi  
Executive Director,  
Automotive Manufacturers

Prof P.V.Lakshmipathy  
International Consultant & Trainer for 35 yrs.

Dr. B. Karunakar  
Director, Dr. Reddy's Foundation

## The Story



## What do we really do?

In the recent times of cutting edge competition, the constant questions that run in the minds of the CEOs / Business Owners are:

### Will my Employees :

- ▶ Continuously Skyrocket in their achievements?
- ▶ Create within them permanently high levels of self-motivation?
- ▶ Develop in them an automatic resistance to procrastination?
- ▶ Learn to become quick and powerful problem-solvers?
- ▶ Be capable of reaching their ultimate goals?
- ▶ Learn to Generate Winning Ideas, one after another in succession?
- ▶ ALWAYS effectively complete every task they start?
- ▶ Become “Great team Leaders and Managers?”

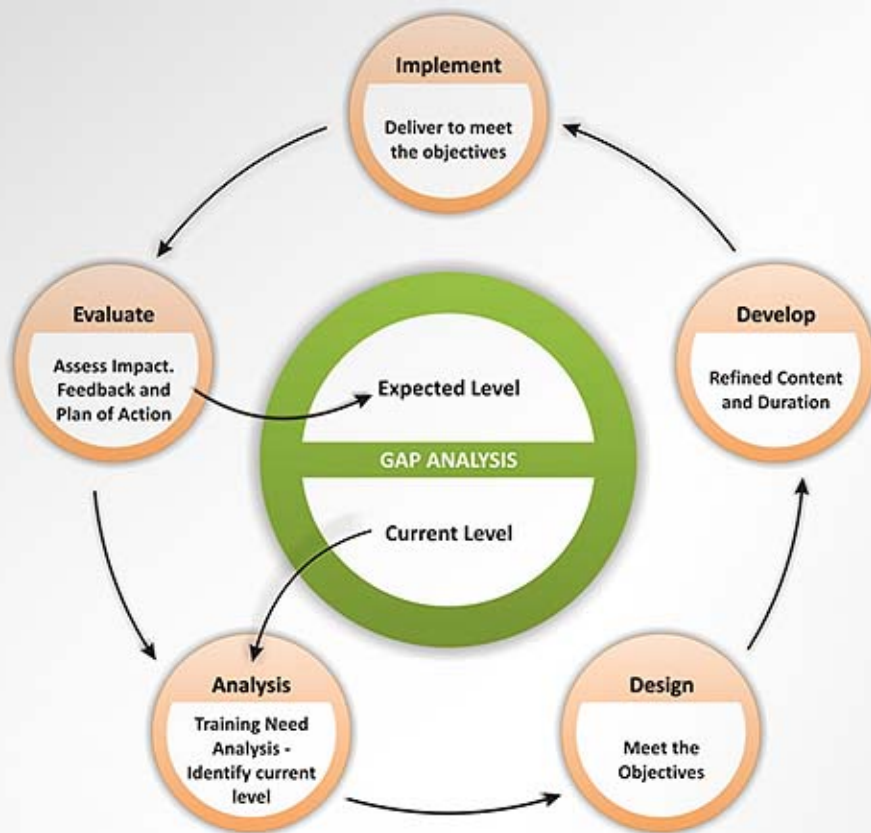
**They look at consistently improving the productivity of their employees who may stagnate otherwise.**



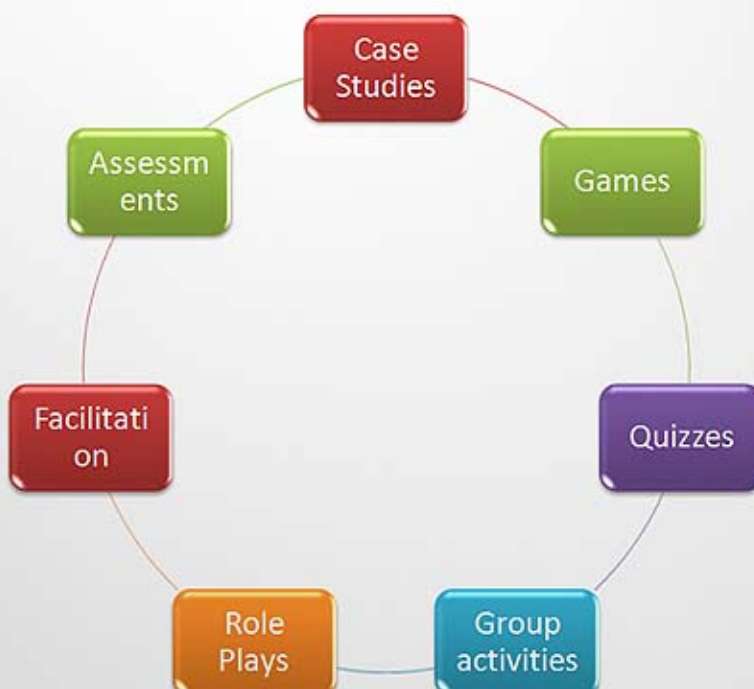
### TCG's Core Strength



## Training Process Flow



## Methodology



## Program Development



## Tracking ROI



# TCG Program Series

## PERSONAL LEADERSHIP

- ▶ Personal Effectiveness
- ▶ Goal Setting
- ▶ Time Management
- ▶ Stress Management
- ▶ Creativity & Problem Solving
- ▶ Influencing & Persuasion Skills
- ▶ Transactional Analysis
- ▶ Emotional Intelligence
- ▶ Conflict Resolution
- ▶ Business Etiquettes

## TEAM LEADERSHIP

- ▶ Leadership Skills
- ▶ Leadership Skills –  
1st time leaders
- ▶ Interpersonal Skills
- ▶ Coaching & Counseling Skills
- ▶ Mentoring Skills
- ▶ Mentee Skills
- ▶ Managerial Effectiveness

## COMMUNICATION & SYNERGY

- ▶ Communication Skills
- ▶ Communication Skills  
-advance level
- ▶ Presentation Skills
- ▶ Assertiveness
- ▶ Business Writing Skills
- ▶ Voice & Accent Training
- ▶ Situational English
- ▶ Team Building
- ▶ Team Building-Adventures
- ▶ Virtual Team Management

## TALENT MANAGEMENT

- ▶ Interviewing Skills
- ▶ Induction Program
- ▶ Talent Acquisition Management
- ▶ Performance Management
- ▶ Training Needs Assignment
- ▶ HR for non-HR Professionals

## SALES & CUSTOMER SERVICE

- ▶ Key Account Management
- ▶ Corporate Sales Management
- ▶ Channel Sales Management
- ▶ Direct Marketing
- ▶ Retail Marketing
- ▶ Client Interfacing Skills
- ▶ Negotiation Skills
- ▶ Customer care

## FINANCE & Mini MBA

- ▶ Personal Finance
- ▶ Finance For Non-Finance
- ▶ Finance For Non-Finance  
—Sr. mngmt
- ▶ Finance Business Analysis
- ▶ Business Management
- ▶ Basics Program  
(Micro MBA)
- ▶ Executive Business
- ▶ Management Program  
(Mini MBA)



# **PREMIUM LIFE SKILLS PROGRAMS**

**Leadership – The GE Way**

**Systems Thinking - Peter Senge**

**Games People Play – Interpersonal Relationships**

**Fish Philosophy – Playing @ Work**

**Who Moved My Cheese**

**Chicken Soup for the Soul**

**Life Success Workshop**

**The Culture of Execution**

**Effective Work Life Balance – Managing your Life**

## Few of our IT & ITES Clients...



## Few of Healthcare & Telecom Clients...



## Other Clients



Thank you for your interest in our company.  
For further details contact :

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Training & Consulting Group  
Mob : +9199516 70004 e-mail: monica@trainingandconsulting.biz

## Client Testimonials

We have been associated with Training and consulting group for over 2 years now and they understand our training briefs well and structure relevant workshops accordingly. We have worked with 6-8 of their trainers and they have helped our teams immensely. Their workshops and couple of their trainers are now an integral part of our learning initiatives. We have always seen happy feedback sheets from all their workshops.

Clement, MDF, Idea Cellular Ltd.

"TCG understands more about how to "move an audience" than most people will learn in a lifetime. TCG training programs are realistic, practical, and they know precisely why something works".

Geetha Gosangi Training Manager – Intelligroup

"TCG is a one stop shop for soft skill trainings. We are associated with them for almost 3 yrs now for all our training requirements. TCG has good pool of trainers catering to all areas of soft skills. We wish them good luck!"

Rekha Attavar, Manager HR, Indu Projects Ltd

"TCG trained a group of our Managers and supervisors on Self Management. The session was innovative with several examples and games and effective in building the skills of our employees in communication, team working, time management and creativity. We appreciate the endeavour aimed at building human resources in our organization.

Aurobindo Pharma

"Thank you. Understanding behaviour was always a challenge. In the two days that I spent at the workshop, you have simplified and demystified Behaviour. My whole team benefited from this workshop."

Mr. C. Harish – Netdesign Technologies.

The universal feedback that I want to share with you and your team is that the training was professionally handled. The trainers were dedicated and took a lot of interest in imparting the inputs to the participants. I would like to thank each and every one of them and look forward to more opportunities of working together in future.

Mr. K.S.P Pushpak – Archimaze

"Fantastic course - I am really looking forward to using the skills I have learnt in Creativity & Problem Solving."

Mr. Vikram – Participant from Way2Future.

Your trainers are dedicated and truly professional. It has always been more knowledge sharing than just a training program. Our associates get closer to knowledge partners as they prefer continual learning. Finally, I must admit while doing business with TCG is easy, it's the wonderful collaboration which distinguishes you from your competitors. I would like to thank you and your entire team for the continuous support in helping our businesses grow. Let's continue to work together.

Mr. Manoj Kaundinya, Training Manager – Satyam.

